



50th Annual General Meeting Minutes

April 28, 2018

Victoria Inn Hotel & Convention Centre

Winnipeg, MB

**50th ANNUAL GENERAL MEETING
MEETING MINUTES
Victoria Inn & Conference Centre, Winnipeg, MB
9:00 am, Saturday, April 28, 2018**

- 1. Call to Order** Donna Yee
Donna called the meeting to order **9:03 a.m.**
- 2. Reading Notice of Meeting** Shauna Marling
Delegates: 33
Proxies: 7
Total Registered Votes: 40
Observers 44
See **APPENDIX A** for the Delegates, Proxies and Observers.
- 3. Report as to Quorum** Donna Yee
MOTION: THAT the Observers attending the 50th Skate Canada Manitoba Annual General Meeting have a voice but no vote.

Moved: Carol Light
Seconded: Don Brown **CARRIED**
- 4. Minutes of preceding Annual General Meeting** Donna Yee
MOTION: THAT the Minutes of the 49th Annual General Meeting dated April 29, 2017 be accepted as presented (amended)

Moved: Shawn Cabak
Seconded: Deanna Popadynetz **CARRIED**
- 5. Motion to amend the Agenda as necessary** Donna Yee
MOTION: THAT the Chairman be authorized to change the Agenda from that which was printed if necessary.

Moved: Allison Ward
Seconded: Steven Howes **CARRIED**

6. **Confirmation of Actions taken by the Board (*APPENDIX B*)** Donna Yee
- MOTION:** THAT the Confirmation of Actions taken by the Board of Directors for 2017-2018 be accepted.
- Moved:** Becky Smith
Seconded: Tasha Roberts **CARRIED**
7. **Skate Canada’s Message** Mary Ellen McDonald & Lenna Caron
- Mary Ellen McDonald presented Skate Canada’s Message.
Video Message from Leanna Caron (Chair of SC)
8. **Chairman's Address** Donna Yee
APPENDIX C
9. **Reports (in annual report book)** Donna Yee
- **Finance Report (*APPENDIX D*)**– Diane Brine
 - **Executive Director** – Shauna Marling
 - **Technical Director’s Report**- Cadfan Edwards
 - **Events & Administrative Coordinator’s Report** – Kendra Gilbert
 - **Coaching**- Carol Light
 - September 2017 - remove heading
 - **Communication**- Susan Zuk
 - **Events Management** – Kim Baron
 - **Marketing** – Shawn Cabak
 - **Officials**
 - i. Audio – Stan Yee
 - ii. Data Specialist – Don Brown
 - iii. Judges / Evaluators – Amber Lotz
 - iv. Test Days – Diane Harder
 - **Skating Programs**
 - i. CanSkate – Cadfan Edwards
 - ii. Competitive/Canada Winter Games – Cadfan Edwards
 - iii. STARSkate – Cadfan Edwards
 - iv. Synchronized Skating – Megan Maxwell
 - **Regional Director – Kirsten Duguay**
 - i. Central – Eva Peters
 - ii. Eastman – Kristjana Kosheluk
 - iii. Interlake – Tammy Karatchuk
 - iv. Norman – Betty Anne Wilkinson
 - v. North Westman -Kirsten Duguay
 - vi. Parkland – Dan Gudmundson
 - vii. South Westman – Carla Lee
 - viii. Winnipeg – Jacqueline Enns

MOTION: THAT Committee and Region Reports be accepted as presented (amended).

Moved: ??

Seconded: ??

CARRIED

10. Proposed Rule Amendments - Skate Canada Manitoba

Miranda Edwards

MB2018/4 - R

Moved: Deanna Popadynetz

Seconded: Don Brown

CARRIED

Amendments to the proposed amendments

MB2018/10

Define what current year is and define it in the amendment. It will be moved at this time and a date will be added 2019-20 Season.

Moved: Diane Brine

Seconded: Susan Zuk

CARRIED

MB2018/11

Moved: Shawn Cabak

Seconded: Don Brown

CARRIED

MB2018/13

Moved: Carol Light

Seconded: Kristjana Kosheluk

CARRIED

PROPOSED ADMENDMENTS

MB2018/1

Moved: Tanis Clarkson

Seconded: Grace Goodman

CARRIED

MB2018/5 MB2018/6 MB2018/7

Agreed by the group to motion on 3 policies' together

Moved: Diane Brine

Seconded: Don Brown

CARRIED

MB2018/8

Moved: Susan Zuk

Seconded: Shawn Cabak

CARRIED

MB2018/9

Moved: Kristjana Kosheluk

Seconded: Kirsten Duguay

CARRIED

MB2018/12 MB2018/14 MB2018/15 MB2018/16 MB2018/17

Agreed to motion all Coaching Hospitality Amendments together

Moved: Carol Light

Seconded: Deanna Popadynetz

CARRIED

MB2018/18

Moved: Susan Zuk

Seconded: Diane Brine

CARRIED

MB2018/19

Moved: Deanna Popadynetz

Seconded: Susan Zuk

CARRIED

MB2018/20

H.101 MLLC CLUB PROGRAMMING ENHANCEMENT SUPPORT – Remove MLLC from the title and leave it as CLUB PROGRAMMING ENHANCEMENT SUPPORT.

Moved: Diane Brine

Seconded: Shawn Cabak

CARRIED

11. Proposed Rule Amendments - Skate Canada

Miranda reviewed the Skate Canada Proposed Amedment.

Miranda Edwards

12. Awarding of Championships and the next Annual General Meeting

13. Election of Officers

Chair

- 2-year term: Donna Yee – Acclaimed – 2018-2020

Vice-Chair

- 2-year term: Diane Brine – Acclaimed – 2018-2020

Elected Directors

- 2 - year terms: Brenda Sokoloski & Allison Ward – 2018-2020
- 1 - year Term: Sarah Islietson 2018-2019

MOTION: THAT the ballots from the Election of Officers be destroyed

Moved: Angela Bakos

Seconded: Terry Buss

CARRIED

14. Appointment of Auditor

MOTION: THAT Scarrow and Donald, Chartered Accountants, be appointed the official Auditors for Skate Canada Manitoba for 2018-2019.

Moved: Kristjana Kosheluk

Seconded: Don Brown

CARRIED

15. Appointment of Legal Counsel

MOTION: THAT Levene, Tadman, Gutman and Golub be appointed as Official Legal Counsel for Skate Canada Manitoba for 2018-2019.

Moved: Susan Zuk

Seconded: Alison Ward

CARRIED

16. Introduction of the 2018-2019 SCMB Board of Directors

Donna Yee announced our new 2018-19 Board of Directors

Executive Committee:

- Chair: Donna Yee
- Vice Chair: Don Brown
- Vice Chair: Diane Brine
- Regional Directors Chair: Kristjana Kosheluk

Directors & Section Coaches Rep:

- Shawn Cabak
- Rosalyn Bauer
- Brenda Sokoloski
- Sarah Isleifson
- Allison Ward
- Deanna Popadynetz

Regional Directors:

- Central - Lise Le Moullec, Notre Dame FSC
- Eastman - Kristjana Kosheluk, Hazelridge SC
- Interlake - Tammy Karatchuk, Arborg SC
- Norman - TBA
- North Westman - Vicki Dryden, Skate Virden
- Parkland - Tammy Edwards, Russell SC
- South Westman - Carla Lee, Waskada SC
- Winnipeg - Lena Remple, Century SC

17. New Business

Kendra discussed workshop locations/registration.

18. Adjournment of Business Meeting

Meeting adjourned at 11:39 a.m.

APPENDIX A
Delegates/Proxies/Observers AGM 2018

INTERLAKE		
Club	Delegates	Proxies
Arborg	Dawn Sul	
Ashern	Jody Forsyth-Oversby	
East St. Paul	Lorraine Dewar	
Selkirk	Rhonda Hopkins	
Gimli	Sue Steinmetz	
Teulon	Audra Nesbitt Hume	

EASTMAN		
Club	Delegates	Proxies
Beausejour	Terry Buss	
Hazelridge	Connie Marques	

SOUTH WESTMAN		
Club	Delegates	Proxies
Boissevain		Carla Lee
Deloraine		Carla Lee
Hartney		Carla Lee
Melita	Marie Tilbury	
Reston		Carla Lee
Waskada	Carla Lee	

NORTH WESTMAN		
Club	Delegates	Proxies
Kenton	Nicole Wilson	
Rivers	Megan Vandal	
Skate Brandon		Deanna Popadynetz

CENTRAL		
Club	Delegates	Proxies
Notre Dame	Lise Le Moullec	
Winkler	Melanie Hildebrand	
Pilot Mound	Jill Lints	
Altona	Eva Peters	
Morden	Tasha Roberts	

WINNIPEG		
Club	Delegates	Proxies
Century	Allison Ward	
Skate Winnipeg	Brian Russell	

NORMAN		
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<i>Club</i>	<i>Delegates</i>	<i>Proxies</i>
The Pas	Tanis Clarkson	
Skate Thompson	Angela Bakos	
Flin Flon	Grace Goodman	

<i>PARKLAND</i>		
<i>Club</i>	<i>Delegates</i>	<i>Proxies</i>
Skate Dauphin	Becky Lowe-Smith	

<i>Board Members</i>
<i>Delegates</i>
Donna Yee
Miranda Edwards
Diane Brine
Don Brown
Kirsten Duguay
Kristjana Kosheluk
Carol Light
Susan Zuk
Kim Baron
Steven Howes
Deanna Popadynetz
Shawn Cabak

Total Number of Delegates: 33

Total Number of Proxies: 7

TOTAL VOTES: 40

AGM Observers

NAME		Club Name
Jaquie	Enns	Skate Winnipeg
Michelle	Andres	Grunthal FSC
Barb	Bakker	Pilot Moug
Celest	Bassan	Selkirk SC
Rosalyn	Bauer	Stony mountain
Erin	Bay	Stonewall
Joanne	Best	Carman Skating Club
Monica	Bouma	La Broquerie
Alexandra	Dallas	Flin Flon Skating Club
Nadine	Falk	Carberry Skating Club
Megan	Foster	CFB Shilo Skating School
Megan	Fraser	Skate Thompson

NAME		Club Name
Tara	Glaspey	Stonewall Skating Club
Annette	Hameed	East St. Paul
Diane	Harder	Skate Brandon
Lisa	Hiebert-penner	Altona Skating Club
Kara	Hildebrand	Pilot Mound Skating Club
Michelle	Hooper	Hazelridge SC
Jody	James	Carman
Krista	Jensen	Skate Winnipeg
Tammy	Karatchuk	Arborg Skating Club
Donna	Kemp-Drysdale	Skate Dauphin
Jill	Lints	Pilot Mound Skating Club
Sydney	Lochhead	Killarney
Amber	Lotz	

NAME		Club Name
Sharlene	McGregor	Waskada
Dana	McKee	Stony Mountain
Wanda	McKinney	The Pas Skating Club
Shelley	Meakin	Skate Brandon
Adam	Melnyk	Century
Kim	Moffatt	Minnedosa
Leigh	Nesbitt	Stonewall SC
Brooklyn	Parker	Morden Fsc
Pam	Parker	Morden Fsc
Candace	Penner	Winkler Skating club
Beth	Ralko	Skate Interlake
Lena	Rempel	Century Skating Club

NAME		Club Name
Sherry	Hunter	The Pas
Heather	McLelland	Stonewall
Brenda	Sokoloski	Skate Brandon
Marie	Tilbury	Melita
Mark	Van Roon	Seine River Skating Club
Betty Anne	Wilkinson	Flin Flon
Sherie	Wray	Carberry Skating Club

Total Number of Observers: 44

APPENDIX B

2017 – 2018 Confirmation of Actions taken by the Board of Directors

Friday April 28, 2017

- THAT the Minutes of March 25, 2017 be approved (as amended).
- Add to 15. (a), (b), (c) on last page of agenda. Approval Don is allowed to have a voice not a vote during the meeting.
- THAT the Chairman be authorized to change the Agenda from that which was printed, if necessary and be approved (as amended).
- To accept the 2016-2017 unaudited Financial Statement ending March 31, 2017 as presented.
- To recommend the appointment of Scarrow and Donald Chartered Accountants as Auditors for 2017-2018 for Skate Canada Manitoba.
- To recommend the appointment of Levene, Tadman, Gutkin, Golub as Legal Counsel for 2017-2018 for Skate Canada Manitoba.
- To recommend the acceptance of the Championship dates and sites for 2017-2018 to the Annual General Meeting delegates.

Sunday April 30, 2017

- THAT the Chairman be authorized to change the Agenda from that which was printed, if necessary and approve the agenda (as amended).
- To approve the signing authority for Skate Canada Manitoba to be any two of the following: Section Chairman, Executive Director, Vice-Chair/Finance Chair.
- THAT the Board of Directors give the authority to the Executive Committee of Skate Canada Manitoba to carry out the day to day business of Skate Canada Manitoba Inc.
- To give the Executive Director the authorization to make Investments on behalf of Skate Canada Manitoba.
- To give approval to the Executive Director to sign sanctions on behalf of the Skate Canada Manitoba Chairman.
- THAT the following be approved as Alternates.
- THAT the BINGO policy be suspended.
- Alternate to the Coaches Representative.

Saturday September 23, 2017

- THAT the Minutes of April 28th be approved (as amended) and circulated.
- THAT the Minutes of April 30th be approved (as amended) and circulated.
- THAT the Chairman be authorized to change the Agenda from that which was printed, if necessary and THAT the Agenda be approved as printed and amended.
- Approve the Financial Statements as presented.
- THAT the Reports be approved (as amended) and distributed.
- THAT the Conflict of Interest Policy be approved as presented.
- THAT the Ice Summit Attendance Policy be approved as amended.
- THAT the SCMB Discipline and Complaints Policy be approved as Amended.
- Change Organization in “Conflict of Interest” and “SCMB Discipline and Complaints Policy” to Skate Canada Manitoba.

Saturday March 24, 2018

- THAT the Minutes of September 23, 2017 be approved (as amended) and circulated.
- THAT the Chairman be authorized to change the Agenda.
 - i. from that which was printed, if necessary and THAT the Agenda
 - ii. be approved as printed and amended.
- Approve the final operating budget for Skate Canada Manitoba beginning April 1, 2018.
- THAT the Reports be approved (as amended) and distributed.
- To approve the Financial Policy as presented.
- Approve the MLCC Club Programming Enhancement Support Policy as presented.
- Purchasing a maximum of 12 tickets to the Grassroots Bursary.

APPENDIX C
2017-2018 AGM Chairman's Address

Before I start with my address for this meeting, I would like to thank our Board of Directors for their continued support for the past year.

Our 2017-2018 Executive was

Past Chair Miranda Edwards

Vice Chair Diane Brine

Don Brown

Our Board Members

Director of:	Communications	Susan Zuk
	Events Management	Kim Baron
	Marketing	Shawn Cabak
	Officials	Steven Howes
	Skating Programs	Deanna Popadynetz
	Coaches Rep	Carol Light

Regional Directors for the 2017-2018 Skating year:

Central	Eva Peters	
Eastman		Kristjana Kosheluk & Co-Chair of the Regional Directors
Interlake		Tammy Karatchuk
Norman		Betty Ann Wilkinson
North Westman		Kirsten Duguay & Chair of the Regional Director
Parkland		Dan Gudmundson
South Westman		Carla Lee
Winnipeg		Jacqueline Enns

Also, many of you have met our Skate Canada MB Section Staff

Shauna Marling, Executive Director

Cadfan Edwards, Technical Director

Kendra Gilbert, Events & Administrative Coordinator

Thank-you to all for making the skating year of 2017-2018 the success it was.

Throughout the year life situations affect us in many ways. One area that affects us the most is the loss of a member of our family or from within our skating family.

At this time, I would like to take the time to allow us to honour the loss of our loved ones by taking a moment of silence. Please rise. Thank you.

As we celebrate our 50th anniversary this weekend, our staff have invited some wonderful guest speakers to help us learn more about our skating world!

Today in our sessions we will hear from;

- 1) **Andrea Derby**, ISU Level Official and an Olympic Official.
Andrea will be facilitating the Workshops for our Officials on the topics of "Program Components and GOE" on Saturday afternoon and Sunday morning
- 2) **Amy Levac**, Safe Sport Coordinator for Skate Canada.

Amy was scheduled to facilitate today but due to a family emergency she will not be able to attend. However, we are pleased to have **Mary Ellen McDonald**, Skate Canada, Sr Director, Operations. Mary Ellen has graciously offered to step in to present the workshop on Insurance & Risk Management and on Complaints and Dispute Resolution

- 3) **Heather McMahon**, Skating Programs Coordinator with Skate Canada and **Monica Lockie**, Skating Development Director with Skate Canada are also here this weekend and will be facilitating a number of sessions for our Coaches and Club Volunteers.

Heather and Monica will be facilitating STAR 1-5 sessions both on & off ice. Part 1 is Club Management for STAR programming and Part 2 is Observation of STAR 1-5 it is an On-Ice Session.

As I have said in the past, Change is a constant factor in our skating world. As many would say, over the past 50 years we have seen ‘a few!’

We have gone from an open marking system where marks were held up. To the OBO System, which was the 6.0 system, to the Competitive Scoring System which is used today. I have heard they are now expanding that system from our current structure of GOE’s scale of -3 to +3 to a new expanded GOE Scale of -5 to +5. I know that in the next few months, Skate Canada will have some learning tools out for our Officials and Coaches to train on.

We come to an era where information sharing is much easier than it was 50 years ago. In the past we depended on getting our information via mail, now information comes to us via the internet. We as the skating world have the information at our finger tips within two or three clicks of a mouse.

Our staff on a regular basis, sends out information via MailChimp. If for some reason you are not receiving MailChimp, please contact the staff to see if the problem is at our end.

Another way of receiving information is from the Skate Canada Member Services site. As a member, we can go onto Skate Canada website to research any topic you like. Also, the Skate Canada Education and Training Academy is full of information. If you haven’t had the opportunity to visit this site, please do.

Today, I would like to thank the clubs who hosted our competitions this past season.

Competition	Host club
Sectionals	Skate Virden
MB Open	Portage Skating Club
Synchro Championships	Beausejour SC
Prairie Regionals	Stonewall SC
STARSkate Championships	Hazelridge SC
Crocus Invitational	Skate Brandon

The Host Clubs of our Regional Competitions

Region	Host Club
Parkland	Ste Rose Skating Club
Norman	Flin Flon Skating Club
North/South Westman	Elkhorn Figure Skating Club
Eastman/Winnipeg	Hazelridge Skating Club
Central	Carman Skating Club
Interlake	Skate Gimli

This year was a Manitoba Winter Games Year, we went north to Thompson where Thompson Skating Club looked after us!

To all our host for this past year, Thank-you!

Today we will be holding an election to elect 3 new Directors onto the Skate Canada MB Board. And in doing this, we will say good-bye to few of our colleagues.

Leaving our Board after two years are: Kim Baron, Kirsten Duguay and Steven Howes.

Kim has been a valued Chair of our Events Management Committee. Kim has shown that not task is too small to handle.

Kirsten Duguay has held the role of Regional Director for North Westman and has also held the role of Regional Director's Chair on our board. Kirsten has brought to our Board her knowledge, calmness and forward thinking.

Steven Howes came to us as a Skating Dad. For his first year as a Director I asked him to take the lead on Marketing and for the second year he was asked to take on Officials, he did not back down from either the job.

Also leaving our board is Susan Zuk and Carol Light.

Susan Zuk has helped our section with our Web page and getting our presence known on Facebook. Susan has shown us that an iPhone does take great pictures, as she has been the main source of taking and posting pictures to our site. Thank-you Susan.

Carol Light has held the position on Coaches Rep from 2012 till now. She has brought to the position her knowledge and love of skating. When our Section Office was in a staff transition, she assisted us

And last but not forgotten our Past Chair, Miranda Edwards.

Miranda has shared her knowledge and wisdom with our Board for over 15 years. Her profession is a teacher. I can say she not only taught in her school, but she has also taught us at Skate Canada Manitoba the grace and compassion she holds for our skaters.

Tonight, at our Award Gala, we will celebrate the accomplishments of our skaters, coaches, and volunteers. In case I don't get to talk to each you tonight, I would like to say Congratulations and thank-you to each one of you!

Please enjoy your evening, Cocktails are at 7:00pm with the presentation at 7:30.

At this time, our Section has many partners that play a large role in enhancing and making our programs possible.

Our Funding Partners

Skate Canada

Sport Manitoba

And our Provincial Sponsors are:

Victoria Inn Hotel and Convention Centre

Inner Edge Dance and Skate Shop

Skate Canada Manitoba Annual General Meeting Minutes April 28, 2018

Portage Veterinary Hospital

If you have not printed the report booklet, you can find it on the Skate Canada MB website. When you read thru the reports, you will see that every committee in our Section, the Board, the Executive and the staff have collaborated with each other, working with excellence and respect thru out the year.

I would also like to welcome all of you to today!

Please enjoy the sessions you have chosen to attend.

Enjoy the day, share ideas, reacquaint yourself with friends that maybe you only get to see at our AGM.

Later today, we will hold the sport raffle draw at 12:45 pm here in the ballroom.

But let's not forget, you can also purchase Skate Canada MB merchandise and get your 50/50 ticket for the draw that will be held tonight at the Awards Gala at 7:00 pm

The weekend closes Sunday afternoon with the Grassroots Bursary Ice show at St James Civic Center at 1:00.

Thank-you! I have truly enjoyed being your Section Chair this year!

Thank-you for that honour!

**APPENDIX D
FINANCIAL REPORT
Unaudited Financials ending March 31, 2018
BALANCE SHEET**

	2016-17 (UNAUDITED)	2017-18 (UNAUDITED)
CURRENT ASSETS		
General Chequing	\$ 195,604.86	\$229,993.56
Raffle Account	\$ 14,619.89	\$ 12,883.66
Petty Cash	\$ 100.00	\$ 100.00
Cash: Net	\$ 210,324.75	\$242,977.22
Term Deposits	\$ 170,257.62	\$162,572.33
Accounts receivable	\$ 12,737.27	\$ 15,376.52
Sport Raffle receivable	\$ 460.00	\$ 0.00
GST – receivable	\$ 0.00	\$ 0.00
Receivables: Net	\$ 13,197.27	\$ 15,376.52
Inventory – Medals	\$ 4,925.87	\$ 3,489.55
Inventory – Merchandise	\$ 5,696.39	\$ 4,771.36
Prepaid	\$ 1,008.56	\$ 2,176.25
TOTAL CURRENT ASSETS	\$ 405,410.56	\$431,363.23
CURRENT LIABILITIES		
Accounts Payables	\$ 13,279.27	\$ 7,843.46
Sport Raffle payables	\$ 11,540.40	\$ 8,659.78
Payables: Net	\$ 24,819.67	\$ 16,503.24
Deferred Revenue	\$ 5,588.44	\$ 33,825.38
TOTAL LIABILITIES	\$ 30,408.11	\$ 50,328.62
EQUITY		
Retained Earnings		
Surplus	\$ 310,105.05	\$337,177.57
Surplus Capital asset fund	\$ 5,773.28	\$ 2,557.73
Surplus – Ian Carm. Bursary	\$ 10,864.00	\$ 10,032.00
Surplus – Can. Leg. Grant	\$ 28,293.73	\$ 25,424.00
Surplus: Net	\$ 355,036.06	\$375,191.30
RETAINED EARNINGS	\$ 355,036.06	\$375,191.30
Current Earnings	\$ 19,966.39	\$ 5,843.31
TOTAL EQUITY	\$ 375,002.45	\$381,034.61
LIABILITIES AND EQUITY	\$ 405,410.56	\$431,363.23

Unaudited Financials ending March 31, 2018
INCOME STATEMENT

	2016-2017 (UNAUDITED)	2017-18 (UNAUDITED)
REVENUE		
Skate Canada Membership	\$ 94,229.00	\$ 94,642.40
Sport MB/Coaching MB Grants	\$138,796.84	\$133,244.44
Administration	\$ 1,259.68	\$ 1,530.08
Coach Development	\$ 26,208.55	\$ 22,290.00
Events Management	\$ 87,950.09	\$117,564.47
Marketing/Promotion	\$ 76,740.26	\$ 55,136.44
Member Support	\$ 1,684.95	\$ 4,230.88
Officials Development	\$ 4,445.00	\$ 3,775.00
Skating Programs	\$ 30,870.00	\$ 31,292.31
TOTAL REVENUE	\$465,184.37	\$463,686.02
EXPENSES		
Administration	\$194,226.77	\$215,699.40
Board Expenses	\$ 22,320.60	\$ 11,280.54
Coach Development	\$ 24,490.54	\$ 24,105.69
Events Management	\$ 74,008.74	\$104,165.09
Marketing/Promotion	\$ 48,951.56	\$ 27,373.88
Athlete Support	\$ 2,450.00	\$ 2,400.00
Member Support	\$ 11,996.55	\$ 14,094.97
Officials Development	\$ 8,280.36	\$ 3,147.13
Skating Programs	\$ 58,132.77	\$ 55,576.01
TOTAL EXPENSES	\$445,217.98	\$457,842.71
SURPLUS	\$ 19,966.39	\$ 5,843.31

2018-19 Operating Budget

	2017-18	2018-19
Sport Manitoba/Coaching MB	\$134,063	\$129,975
Skate Canada Membership	\$ 97,920	\$ 98,000
Programming & Membership Support	\$ -	\$ 75,600
Marketing/Promotion	\$ 93,450	\$ 48,500
Athlete Team Fee	\$ 22,125	\$ 16,500
Events Management	\$102,943	\$ 92,124
Clinics	\$ 31,300	\$ 34,650
Sport Medicine & Science	\$ 1,500	\$ 1,500
Equipment Rental	\$ 4,170	\$ 4,510
TOTAL	\$487,471	\$501,359

2018-19 Operating Budget

	2017-18	2018-19
Administration	\$205,400	\$218,850
Meetings	\$ 18,995	\$ 20,625
Marketing/Promotion	\$ 63,900	\$ 45,050
Membership Support	\$ 14,800	\$ 24,300
Communication	\$ 1,950	\$ 2,300
Events Management	\$ 82,693	\$ 77,424
Coach Development	\$ 24,116	\$ 21,989
Officials Development	\$ 11,475	\$ 10,205
Skating Programs	\$ 79,145	\$ 86,150
TOTAL	\$502,474	\$506,893
TOTAL EXPENSES	\$502,474	\$506,893
TOTAL REVENUE	\$487,471	\$501,359
DEFICIT	-\$15,003	-\$5,534

2017-18 Skate Canada Manitoba Competition Financial Information

	<u>Revenue</u>	<u>Expenses</u>	<u>Profit/loss</u>	<u>40% Section</u>	<u>60% Club</u>
Skate Canada Sectional MB Championships Virden	\$12,863	\$12,045	\$ 818	\$ 327	\$ 491
MB Open Free Skate Portage la Prairie	\$28,635	\$12,528	\$16,107	\$ 4,000	**\$13,594
Skate Canada MB Synchro Championships Beausejour	\$13,337	\$ 9,235	\$ 4,102	\$ 1,641	\$ 2,461
Prairie Regional Synchro Stonewall	\$23,267	\$12,358	\$10,908	\$ 4,000	**\$ 6,908
Skate Canada Manitoba STARSkate Provincial Championships Hazelridge	\$14,995	\$ 7,696	\$ 7,299	\$ 2,919	\$ 4,379
Crocus Invitational Souris (hosted by Skate Brandon)	\$15,863	\$ 9,271	\$ 6,592	\$ 2,637	\$ 3,959
TOTALS	\$108,960	\$63,133	\$45,826	\$15,524	\$31,792

**** Any profits earned over and above \$10,000 remains with the host organization in its entirety**